



Ministry of Industry and Trade



Hợp tác
Đức

DEUTSCHE ZUSAMMENARBEIT

Implemented by

giz

Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



Hanoi | 8th September, 2026

WORKSHOP

Promoting the development of the Renewable Energy Hubs in Viet Nam

*How countries have built offshore wind industrial ecosystems
& what this means for Viet Nam's Renewable Energy Hubs?*

Dear Valued Partners,

On behalf of the Ministry of Industry and Trade (MOIT) and Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, we are pleased to invite you to attend the workshop "Promoting the Development of Renewable Energy Hubs in Viet Nam".

As Viet Nam moves towards the next phase of its energy transition, the development of Renewable Energy Hubs presents an important opportunity to connect renewable energy development with industrial growth, infrastructure development, investment, and local value creation.

The workshop will bring together international experts and Vietnamese stakeholders to exchange experiences and discuss practical pathways for advancing Renewable Energy Hubs in Viet Nam, with a focus on offshore wind industrial ecosystems, supporting infrastructure, value chains, investment, and enabling policy frameworks.

The discussions will contribute to the ongoing site selection study and inform the development of policy and implementation frameworks for Renewable Energy Hubs in Viet Nam.

Event details



Tuesday - 8th September, 2026



13:30 – 17:30



**Ministry of Industry and Trade
23 Ngo Quyen, Cua Nam Ward, Hanoi**

Please kindly confirm your participation by email at phuong.duongnhu@giz.de no later than 5th September 2026, and indicate whether you will attend the workshop online or in person.

We look forward to your participation!
Kind regards,



Christiana Hageneder

Programme Director
GIZ Energy Support Programme

RENEWABLE ENERGY HUBS DEVELOPMENT IN VIET NAM

from concept towards implementation

TURNING RENEWABLE ENERGY POTENTIAL INTO INDUSTRIAL OPPORTUNITY

Renewable Energy Hub (RE Hub) has the potential to go beyond centers for clean energy generation. By connecting offshore wind, ports, infrastructure, industry and supply chains, RE Hub can accelerate Viet Nam's energy transition while unlocking new opportunities for industrial development, local value creation, investment and employment.

BRINGING GLOBAL EXPERIENCE TO VIET NAM'S NEXT STEPS

How can RE Hubs evolve from a concept into a functioning industrial ecosystem?

Drawing on experience from Germany, China, the United Kingdom and Denmark, the workshop will examine how successful offshore wind ecosystems and RE Hubs have been developed, from strategic planning and port infrastructure to industrial clustering, supply chains, investment and governance.

MOVING FROM IDEAS TO ACTION

Bringing together international experts & Vietnamese stakeholders, the workshop will facilitate knowledge exchange and identify practical pathways, critical success factors and next steps for developing RE Hubs that advance Viet Nam's clean energy transition while strengthening domestic industries and creating long-term economic value.

The workshop is jointly organized by MOIT and GIZ under the Promoting the Transition of the Energy Sector in Viet Nam (TEV) Project, as part of Germany's contribution to the Just Energy Transition Partnership (JETP)

AGENDA



Hanoi - MOIT Meeting room



8th September, 2026

13:30 13:40	Opening remarks & workshop objectives	Mr. Tang The Hung <i>Deputy Director General</i> <i>Electricity Regulatory Authority of Viet Nam</i> Mr. Michael Lehmann <i>Second Secretary / Deputy Head of Cooperation</i> <i>Embassy of Germany</i>
13:40 13:50	RE hubs development: needs, expectations, challenges & opportunities	MOIT <i>Representative</i>
13:50 14:00	Development of Renewable Energy Hubs: Strategic Role, Site Selection Considerations & Offshore Wind Value Chain Opportunities	Mr. Pham Quy Ngoc <i>Manager</i> <i>Gas, Electricity & New Energy Dept, VPI</i>
14:00 14:30	Germany: Development of German Offshore Industry Center in Cuxhaven Case Study: Cuxhaven Theme: Developing a competitive offshore wind industry and service hub through strategic infrastructure investment, industrial clustering, and port development, with practical lessons for Viet Nam. <i>20 mins presentation + 10 mins Q&A</i>	Mr. Jürgen von Ahnen <i>Head of Economic Development Agency</i> <i>Cuxhaven, Germany</i> Mr. Kai Sawischlekowski <i>Deputy Head of Economic Development Agency</i> <i>Cuxhaven, Germany</i> Online
14:30 15:00	China: The practice of developing Offshore Wind Clusters in China Case Study: Yangjiang Offshore Wind Industrial Base & Shantou Offshore Wind International Industrial Park Theme: China's policy framework and practical experience in developing offshore wind industrial clusters, strengthening domestic supply chains, attracting foreign investment, and addressing implementation challenges, with lessons applicable to Vietnam. <i>20 mins presentation + 10 mins Q&A</i>	Mr. Yu Guiyong <i>Director of Industry Research & International Cooperation</i> <i>China Wind Energy Association</i>

AGENDA



Hanoi - MOIT Meeting room



8th September, 2026

UK: Creating Long-term value through Offshore Wind Service Hubs

Case Study: Humber and/or Grimsby

Theme: Developing offshore wind service and operations & maintenance (O&M) hubs to support local economic growth, create long-term employment, and strengthen regional industrial ecosystems, with lessons for Viet Nam.

20 mins presentation + 10 mins Q&A

Mr. Maf Smith

Quality Assurance Consultant

Ocean Energy Pathway (OEP)

United Kingdom

Online

Denmark: Transforming Esbjerg into Europe's leading Offshore Wind Port – Lessons for RE Hub

Case Study: Esbjerg

Theme: Denmark's experience in transforming Esbjerg into a leading offshore wind hub through coordinated planning, institutional collaboration, and strategic investment, with lessons for Viet Nam's RE Hub development.

20 mins presentation + 10 mins Q&A

Ms. Nethe Veje Laursen

Sector Counsellor

Energy and Climate

Danish Embassy

COFFEE BREAK

Round table discussion:

- What makes a successful RE Hub?
- What should be included in a Vietnamese RE Hub?
- What are the immediate next steps?

(MODERATOR)

Mr. Bui Vinh Thang

Viet Nam Country Manager

GWEC

(PANELIST)

Mr. Le Chien Thang

Vice President

PetroVietnam Technical
Services Corporation (PTSC)

**05 international
keynote speakers**

Synthesis session: Key takeaways & next steps

Ms. Christiana Hageneder

Programme Director

GIZ Energy Support Programme

OUTRO & CLOSING REMARKS



Mr. Jürgen von Ahnen

Head of Economic Development Agency, Cuxhaven

Mr. Jürgen von Ahnen currently serves as Head of Economic Development Agency, while also holding the position of Managing Director of the LEADER Region Wesermünde-Nord. In this role, he is responsible for investment site advisory, business attraction, investment promotion, and facilitating access to financial support programs for businesses in Cuxhaven.

Over the past 20 years, Mr. Jürgen von Ahnen, together with Mr. Kai Sawischlewski, has been a key driver in the development of the German Offshore Industry Centre Cuxhaven, helping establish Cuxhaven as one of Europe's leading industrial and logistics hubs for offshore wind. With extensive experience in local economic development, industrial zone planning, and public-private collaboration, he has played a key role in developing port infrastructure, attracting investment, and shaping an industrial ecosystem serving the offshore wind sector.



Mr. Kai Sawischlewski

Deputy Head of Economic Development Agency, Cuxhaven

Mr. Kai Sawischlewski currently serves as Deputy Head of Economic Development Agency, Cuxhaven (Germany), overseeing investment advisory, site development, access to financial support programs, and local economic development. With over 20 years of experience, together with Mr. Jürgen von Ahnen, he played a crucial role in establishing and developing the German Offshore Industry Centre Cuxhaven (DOIZ), helping position Cuxhaven as one of Europe's leading industrial and service hubs for offshore wind.

He brings extensive expertise in industrial land development, investment attraction, mobilization of financial support, as well as the building of industrial value chains. Beyond the offshore wind sector, he is actively involved in driving economic development initiatives linked to green hydrogen and Cuxhaven's energy transition. In his current role, he advises and supports investors throughout site selection, investment planning, and industrial project implementation, while contributing to the growth of an industrial ecosystem serving the renewable energy sector in Cuxhaven.



Mr. Yu Guiyong

*Director of Industry Research & International Cooperation,
China Wind Energy Association*

Mr. Yu Guiyong is the Director of industry research division of CWEA. With more than 18 years' experience in wind energy policy study and market analysis, Mr. Yu has deeply involved in Five-Year Plans of wind energy development in China, amendment of RE Law, Supporting Policy Framework for RE in Post Subsidy Era and other national and local wind policy system consultation. He was the team leader for the first research project on Development Strategy of Offshore Wind Power in China in 2008. Now he also is working as a consultant for government agencies and financial institutions, and led the top-level planning of several offshore wind industrial clusters



Mr. Maf Smith

*Quality Assurance Consultant,
Ocean Energy Pathway (OEP), United Kingdom*

Mr. Maf Smith is an expert in offshore wind, floating offshore wind, renewable energy policy, and supply chain development. With over 20 years of experience in the renewable energy sector, he advises governments, businesses, and international organizations on offshore wind development strategies, industrial development, and market expansion.

Currently, he serves as Vice Chair of the Floating Offshore Wind Taskforce at the Global Wind Energy Council (GWEC), while providing strategic consultancy through his independent firm to support the development of offshore wind markets worldwide. Previously, he held the positions of Deputy Chief Executive at RenewableUK and Chief Executive at Scottish Renewables, playing a key role in driving the growth of the renewable energy industry and shaping energy policy in the United Kingdom.



Ms. Nethe Veje Laursen

*Sector Counsellor,
Energy and Climate, Danish Embassy*

Ms. Nethe Veje Laursen is Sector Counsellor for energy and climate at the Embassy of Denmark in Vietnam where she oversees the implementation of the bilateral Danish-Vietnamese energy cooperation programme (DEPP). She brings 20 years of experience in climate and energy policy, with a strong focus on analysing climate ambition, transition pathways, and the practical challenges of decarbonising power systems and industry. Her work has included developing policy measures, guiding legislative processes, and advising governments on renewable energy, energy efficiency, and climate-change strategy. She has contributed to international and private-sector research, ranging from broad global climate initiatives to green industry solutions. Ms. Laursen holds an MSc in Economics from the University of Copenhagen



Mr. Bùi Vĩnh Thắng

*Viet Nam Country Manager,
GWEC*

Mr. Bui Vinh Thang is the Vietnam Country Manager at the Global Wind Energy Council (GWEC), leading strategic country and industry engagement to accelerate wind development in Vietnam. He brings over ten years of experience in the renewable energy sector, with strong expertise in business development, public affairs, and government relations. Prior to joining GWEC in 2022, he held roles at international renewable energy companies including Mainstream Renewable Power and Excoplexus. Thang holds an MSc in Supply Chain Management from UCD Smurfit Graduate Business School, Dublin.



Mr. Lê Chiến Thắng

*Vice President,
PetroVietnam Technical Services Corporation (PTSC)*

Mr. Le Chien Thang is the Vice President of PetroVietnam Technical Services Corporation (PTSC), a subsidiary of Vietnam National Industry – Energy Group (Petrovietnam). With more than 20 years of expertise in oil and gas sector, he is leading PTSC's strategic shift from traditional oil and gas services to offshore renewable energy. Thang is a key figure in developing Vietnam's role in the global offshore wind energy supply chain, aiming to establish the country as a regional hub for offshore renewable energy and support national energy transition goals.



Dr. Phạm Quý Ngọc

*Manager of the Gas, Electricity & New Energy
Department, Vietnam Petroleum Institute (VPI),
Research arm of the Vietnam National Industry
& Energy Group (Petrovietnam)*

Dr. Pham Quy Ngoc is Manager of the Gas, Electricity and New Energy Department at the Vietnam Petroleum Institute (VPI), the research arm of the Vietnam National Industry and Energy Group (Petrovietnam). He began his career as a specialist in petroleum exploration and production before transitioning to new energy fields, reflecting the broader transformation of Viet Nam's oil and gas industry. His current areas of expertise cover offshore wind, LNG-to-power, energy storage and emerging energy technologies. He leads VPI's research and consulting activities supporting the Ministry of Industry and Trade and Petrovietnam on offshore wind resource assessment, national energy planning and the enabling policy framework, with a current research focus on the scientific basis for offshore wind baseline surveys in Viet Nam.



For further information or
assistance, please contact:

Ms. Dương Như Phương

0386 132 496



phuong.duongnhu@giz.de



**Scan QR for
Presentations**

**Available once the workshop start*

